

Subject: RE: IHS commission differential

From: Brad Madrid <brad.madrid@pharmsmgmt.com>

Date: 6/3/2015, 10:19 AM

To: Weston Black <wblack@intuitive-healthcare.com>

CC: Chad Southard <southardconsulting@gmail.com>, Jen Wylie <jwylie@intuitive-healthcare.com>

Weston,

Yes, the reason for the difference is due to the additional 15% on cost of goods specifically for invested physicians.

Please let me know if you have any questions.

Thanks

Brad Madrid

Marketing Associate

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Pharms LLC | 4916 Main Street, Suite 110 | Houston, TX 77002



From: Weston Black [mailto:wblack@intuitive-healthcare.com]

Sent: Wednesday, June 03, 2015 7:56 AM

To: Brad Madrid

Cc: Chad Southard; Jen Wylie

Subject: IHS commission differential

Brad,

I hope all is well. Were you able to find out why our commission isn't accurate on the portal? Please advise.

Thanks,

Weston J. Black

SVP Sales and Marketing

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